



Annual Report
2016-17

Presidents Report

Membership growth

Once again, this financial year has seen an incredible growth of our club. We have again broken our record and reached over 190 financial members. The club's growth is a testament to the members, coaches and committee as it has come naturally. We have not engaged in aggressive recruitment campaigns, but rather nurtured first timers so they are keen to stay. Everyone in the club should be very proud of this achievement.

As we continue to grow, we also have the ongoing issue of numbers on Tuesday and Sunday training. Rest assured that we are working on solutions to this problem that include the search for a bigger venue.

Training and coaching

I would like to thank the dedicated coaches over this year. Without their commitment we would be unable to facilitate our training sessions. I would like to thank Terry Chan, Kevin Lam, Adam Wong, Noel De Leon, Andrew Li, Nino Gonzales, Cassio Concalves and Chuck Chan for their commitment. Over the next 12 months we will continue to grow the coaching numbers to facilitate quality coaching as numbers grow.

We have created a coaching manual that will be implemented over time to assist with coaching, numbers and skill levels on each court.

Social events

We are focused on continuing to promote the club's social aspect. Over the past year, we have had events such as trivia nights, after parties at tournaments, attendance at Miss Transgender and attendance at other sporting groups' events. We believe these social events are an important part of our club's culture and in an effort to cater these events to changing member needs, you will see us engage and converse with the members more to see what we can do for you.

Fundraising and financial support including sponsorship

This has been a substantial focus for our club over the last year, and will continue to be in the future. We believe fundraising is an important part of maintaining a healthy club and assists us in keeping member costs as low as possible. We are dedicated to ensuring funds raised are funnelled back to the members in different ways, such as new equipment, uniforms and low-cost membership fees. We would like to thank everyone's efforts over the past year, as we would not have been able to raise the funds we did without your generous support. Our main fundraising events include the Olympic themed trivia night, Bunnings BBQs and also Laird BBQs.

Tournaments

This year our tournament once again broke participation records. We are dedicated to the integrity of the tournaments and providing participants with a great experience. We have been able to get some great support from our sister cubs in other states, but I would like to mention the Melbourne based clubs that continue to support the tournament, in particular RMIT and Aces Melbourne. We will continue to work on facilitating bigger and better tournaments and always welcome feedback so we can improve them year after year.

Committee

I would like to acknowledge the committee that have worked tirelessly on projects over the past year for the membership base. Jesus Ibarra (Vice President), Lewey Reynders (Secretary), Paul Bowen (Treasurer), Leigh Hamilton (General Member), Dean Karanikos (General Member) and Robbie Eres (General Member). Our meetings are never short of time and passion for the club. I am very proud to have a committee that is so dedicated to the club's success and that whole-heartedly make decisions based on the best interests of club members.

GLOBE awards

I would like to once again acknowledge Cassio Concalves who we nominated for Sports Person of the Year, and took out the crown at the GLOBE Awards. We will continue to recognise club members that go above and beyond to facilitate an inclusive and comfortable environment.

Miami

This year we also attended the Miami OutGames. The club invested over \$5000 in the event and were notified 48hours prior to the event that it would be cancelled. The volleyball component was saved by the Melbourne Spikers and Sydney Freezone club, who banded together to ensure we still got to play. The tournament was a great success and allowed us to build some strong networks with international clubs. We are still investigating refunds for the event.

Website

The club has upgraded its website over the last financial year, with a new more engaging look. This also allows members to join and renew their membership online, with more features to be added in the future.

Uniforms

I would like to thank Kevin Lam for the work he has put into the uniform project. We have engaged and spent close to \$10,000 on this project. Unfortunately the company which we engaged has not produced the uniforms based on the original specifications and subsequently we are trying to rectify this situation. We are working hard with the company to ensure that we get what we have paid for, and we will inform members once we have a solution.

Conclusion

In conclusion, I would like to once again thank the club members and the committee for their dedication and support over the past year. Hearing commentary from other established clubs about how fantastic we are is everyone's hard work to be part of the club. Over the next year we will be continue to keep the club financial stable, grow our membership base and improve coaching and training processes. We have some major projects in the pipeline which include new venue, uniforms and Paris 2018. We look forward to another amazing year.

Sebastian Delfino

President

Treasurer's Report

I hereby present the financial report for the year ended 30th June 2017.

It's pleasing to note that the membership of the Melbourne Spikers' has increased again this financial year. For the first time, Sunday training has maintained breakeven point over the course of the year. Thank you to all our members, old and new, for your continued support over the past 12 months.

The club recorded a net loss of \$7052.48 for the financial year. Our total cash reserves now stand at \$18,794.54. This result is represented by:

Revenue

Membership: Continued growth in membership revenue and greater attendance at training, has minimised the impact of expenditure in other club endeavours.

Fundraising: The 'Olympic' trivia night was our major fundraising event for the year. Additionally, the club returned to Bunnings and the Laird Hotel to sell sausages on a number of occasions throughout the year.

Tournament: The Summer Slam 2017 was at capacity (24 teams). This marked the second tournament in succession to achieve this result. This was also the only tournament to fall within the financial year, as Winter Whack 2017 was delayed due to the games in Miami.

Banking & finance

The club again has retained its \$10,000.00 term deposit from last financial year. Although these funds were intended for club uniforms, our fundraising efforts from the year prevented the necessity to access these funds for this purpose. The future use of these funds will be a topic of discussion for the 2017-18 committee.

Expenditure

Venue hire for club training sessions at both Collingwood and MSAC, along with the tournament venue at Oakleigh Recreation Centre, once again account for the bulk of club expenditure. The club's other major investment was the purchase of uniforms.

The club also subsidised attendance at various events throughout the year, including community trivia nights and two tables at the 2016 Globe Awards, which saw club member and coach, Cassio, win the Sportsperson of the Year award.

As always, the club utilised funds to host our annual trivia event and Christmas picnic, and had a presence at Midsumma Carnival, Sports Day and the Pride march.

2017-18 financial year

This years' trivia night will again be our largest fundraising activity, to be held in August. We will also continue our association with the Laird Hotel, via their sausage sizzle fundraisers. The club will be seeking additional fund raising opportunities, given the interest in the upcoming Paris 2018 Gay Games. Club membership and training fees will continue to provide the necessary income for the ongoing running of the club.

The new financial year is likely to be impacted by hosting three tournaments, and securing a new training venue whilst Collingwood College is refurbished. The committee will also ascertain how best to support the participants wishing to attend the games in Paris next year.

Finally, I would like to thank my fellow committee members, Seb, Lewey, Lachie, Dean, Leigh, Jesus and Robbie for your efforts in ensuring the continued success of the Melbourne Spikers Volleyball club. I also look forward to continuing my association with the club and its committee of 2017-18.

Paul Bowen

Treasurer

Financial Declaration

To meet requirements of Sections 94 (2)(b), 97 (2)(b) and 100 (2)(b) of the *Associations Incorporation Reform Act 2012*.

Annual statements give a true and fair view of financial performance and position of incorporated association

We, Sebastian Delfino and Paul Bowen, being members of the committee of Melbourne Spiker Inc. certify that:

“The statements attached to this certificate give a true and fair view of the financial performance and position of the above named association during and at the end of the financial year of the association ending 30 June 2017.”

Signed:  _____

Sebastian Delfino, President

15 August 2017

Signed:  _____

Paul Bowen, Treasurer

15 August 2017

Profit and Loss

1 July 2016 to 30 June 2017

	2017	2016
REVENUE	\$	\$
Events	0	776
Fundraising	13,572	10,804
Interest	87	206
Membership	4,198	3,425
Merchandise sales	160	115
Tournament fees	5,995	10,866
Training revenue	15,208	16,670
Other	101	411
TOTAL REVENUE	39,321	43,274
EXPENSES		
Administration	1,650	717
Advertising and promotions	5,086	1,541
Bank charges	452	274
Course fees	604	82
Entertainment expenses	5,186	3,330
Equipment	920	6,878
Food and beverage	5,271	7,143
Insurance	1,385	1,539
Repairs & maintenance	190	115
Tournament expenses	6,055	2,659
Uniforms	8,530	409
Venue hire	10,813	14,418
Other	230	132
TOTAL EXPENSES	46,373	39,236
NET INCOME	-7,052	4,038

Balance sheet

At 30 June 2017

	2017	2016
ASSETS	\$	\$
Cash at bank	18,794	25,847
LIABILITIES	0	0
TOTAL EQUITY	18,794	25,847

Membership Report

In recognition of the time and generosity of members in joining Melbourne Spikers and completing membership forms, this report shares some of the data we collect to give you a snapshot of our club.

Membership grew by 25 per cent in the 2016-17 financial year, with renewal rates steady. The proportion of women in our club decreased slightly. Members are most often aged in their twenties and thirties, with the median age just over 33. Cultural diversity is a strength of our club, with members having at least 42 different cultural backgrounds.

Melbourne Spikers members live all over Melbourne, with 25 of the 31 metropolitan municipalities represented. Over one in five members live in the City of Yarra, where our Collingwood training facility is located. The surrounding areas of Melbourne, Port Phillip, Stonnington, Darebin and Moreland are also strongly represented.

Membership statistics at 30 June

	2017	2016
<i>Number of members</i>	197	157
<i>Renewal rate (%)</i>	47%	47%
<i>Gender (% women)</i>	11%	15%
<i>Median age</i>	33 years, 3 months	32 years, 11 months

Local government area of residence

Local government area	Proportion of members	
	2017	2016
<i>City of Yarra</i>	21%	17%
<i>City of Melbourne</i>	11%	18%
<i>City of Port Phillip</i>	10%	9%
<i>City of Stonnington</i>	10%	8%
<i>City of Darebin</i>	7%	9%
<i>City of Moreland</i>	7%	7%
<i>Other LGA</i>	34%	32%

Age profile

Age group	Proportion of members	
	2017	2016
<i>Up to 29</i>	35%	38%
<i>30 - 39</i>	40%	39%
<i>40 - 49</i>	21%	18%
<i>50 +</i>	4%	5%

Cultural diversity

Melbourne Spikers members recorded 42 different cultural backgrounds: American, Australian, Belgian, Brazilian, Cambodian, Canadian, Cantonese, Catalan, Chilean, Chinese, Columbian, Croatian, Dutch, English, Fijian, Filipino, French, German, Greek, Hong Konger, Indian, Indonesian, Irish, Italian, Japanese, Korean, Laotian, Lebanese, Malaysian, Mexican, New Zealander, Portuguese, Russian, Samoan, Scottish, Singaporean, Spanish, Sri Lankan, Taiwanese, Thai, Venezuelan, and Vietnamese.

Committee members

2016-17 financial year

President

Sebastian Delfino

Vice-President

Ethan Dai (until July 2016)

Jesus Ibarra (from July 2016)

Secretary

Llewellyn Reynders

Treasurer

Paul Bowen

General Committee Members

Doug Mulitalo (until July 2016)

Frederick Spitsin (until July 2016)

Lachlan Wells (until September 2016)

Dean Karanikos (from July 2016)

Leigh Hamilton (from July 2016)

Robert Eres (from July 2016)