



Annual Report
2015-16

Presidents Report

As I have done each year, I would like to commence by thanking every member of our club for their contribution over the past year. This year has been full of amazing achievements for Melbourne Spikers, and without the support of our members it would not have been possible.

Membership

I have been involved with Melbourne Spikers for over 7 years, and I have never seen such an eclectic and engaged membership base. We understand that with membership growth comes challenges with space and court time, especially on Tuesday night training. Be assured developing processes with our coaches to manage high numbers at training.

Training and coaching

Once again, we have invested in our Tuesday and Sunday coaches. I want to applaud the work of our coaches over the past year. I would like to thank Nino Gonzales, Chuck Chan, Cassio Gonçalves, and Noel De Leon for their continuing assistance. We also welcomed back Callan Fisher after a few years abroad and said goodbye to Dominic Niumata as he embarks upon an amazing journey overseas. I would also like to thank the new additions of Kevin Lam and Terry Chan. I truly am privileged to say we currently have an incredibly high calibre of coaches, and many of our coaches are long-term Melbourne Spikers members who generously give back support the club.

Tuesday night participation has continued to grow, and we have maintained its social focus. We will continue to find ways to manage high participation, with safety is always front of mind. Sunday training has been even more successful than last year. The more intensive coaching approach as allowed members to transition more quickly and develop their skill sets. Sundays will continue to evolve into a more structured training program. The committee and coaches will continue to develop appropriate materials and coaching skills so every member can make the most of training.

Social events

The past year has seen us move to more volleyball-related social events, such as attending the World League volleyball match and focusing more on post tournament events. We are looking focus on social events with wide member appeal, and assisting members to participate in other LGBTI club events to support our community. The committee will engage more deeply with members to better understand the social events that suit.

Fundraising

As a member based social club, our fundraising efforts help ensure our financial sustainability. This year we undertaken a Bunnings BBQ fundraiser, participated in the Team Melbourne Raffle and hosted our regular Trivia Night. Funds raised have been returned to members by purchasing equipment, subsidising participation in events and keeping training and membership costs low. We hope to direct our fundraising efforts over the coming year towards a club uniform and supporting members participating in international tournaments. I would also like to thank Ian Hosking who continues to support the club by sponsoring our tournaments through Adventure Link, and Carolyn Harrison who contributes raffle prizes and financial prizes through her business.

Tournaments

This year our two tournaments have again broken participation records. We are dedicated to tournament integrity and providing a great participant experience. We have great support from our interstate sister cubs, and I also wish to recognise the support of RMIT and Aces Melbourne in participating. We will continue to work to host better tournaments and welcome feedback for improvements.

Committee

I would like to acknowledge the committee that have worked tirelessly over the past year for our members. Ethan Dai (Vice President), Lewey Renders (Secretary), Paul Bowen (Treasurer), Doug Mulitalo (General Member), Lachlan Wells (General Member) and Frederick Spitsin (General Member). There is never a dull moment in our meetings or even on our committee Whatsapp group. I have spent some time speaking with other clubs' presidents and committee members, hearing them complain about their committees' inefficiencies. I can honestly say, hand on my heart, that my response is always the same. With a smile on my face, I genuinely respond "Our committee is amazing. They just do what they have to do get it done, no fuss, no complaint." Working with these guys has been an absolute pleasure. This year, however, some committee members will be retiring. I would like to thank Ethan, Freddie and Doug for their support over the past three years. Their passion for the club is unquestionable and if future committees can have even half their enthusiasm they will be very lucky.

Conclusion

I would like to thank all of the members, committee members and club supporters for their efforts over the past year. Hearing from other presidents and established clubs about how fantastic Melbourne Spikers is makes the work we put in worthwhile. We will continue to work together so the Melbourne Spikers experience is enjoyable for every new and existing member, week after week, and our club continues to grow with the integrity that precedes us for over 30 years.

Sebastian Delfino
President
Melbourne Spikers Inc.

Treasurer's Report

I am pleased to present the financial report for the year ended 30th June 2016.

Melbourne Spikers' success depends on its members, so it's pleasing our large membership has remained steady. Increased participation has led to improved numbers at Sunday training, and being able to fill our tournament schedule to capacity. I would like to thank all our members, both old and new, for your participation in the clubs endeavours over the past 12 months.

The club recorded a net surplus of \$4037.94 for the financial year. Our total cash reserves are now \$25,847.02. This result has been achieved through:

Revenue

Membership: Growth in membership revenue and greater attendance at training, particularly on Sundays, has aided in offsetting higher insurance costs and venue hire at Collingwood College and MSAC.

Fundraising: The 'Superheroes & Villains' trivia night was our premier fundraising event for the year. We participated in the Team Melbourne raffle for the second year, and returned to the Laird Hotel to sell sausages to hungry patrons on four Sunday afternoons after training.

Tournaments: The Summer Slam 2016 (23 teams) and Winter Whack 2016 (24 teams) tournaments created participation records for the club. Monies received from tournament registrations for the year totalled \$10,866.46. These funds covered the cost of venue hire, tournament officials, medals and food for the day and evening event.

Banking & Finance

The club has retained its \$10,000.00 term deposit from last financial year. As advised previously, these funds are intended for club uniforms. The committee has spent a great deal of time on this matter in the past 12 months, attempting to source a supplier the club can establish a long term ongoing relationship with, who can provide garments with the correct specifications for volleyball competition.

Recently, the club has established a relationship with Eway in order to accept credit and debit card payments at our events and training nights. We hope to have this fully operational in the coming weeks.

Expenditure

Venue hire for club training sessions and the aforementioned combined costs associated with hosting two tournaments per year account for the bulk of club expenditure. The club also invested funds in a variety of club merchandise, being for giveaways and for purchase. Purchase items are sold near cost price to our members.

Socially, the club used funds to host our annual trivia event and Christmas picnic, and had a presence at Midsumma Carnival, Sports Day and the Pride march.

2016-17 Financial Year

Our annual trivia night will be again be our largest fundraising activity, to be held in August. We will participate in Team Melbourne's raffle, and continue our association with the Laird Hotel, via their sausage sizzle fundraisers. Additionally, we will attempt to secure funds through any applicable grants as they are advertised. As always, membership and training fees provide the necessary income for the ongoing running of the club.

Significant outlays for the club this year will be the finalisation of the uniform project, our two tournaments, and the ongoing venue hire for our training sessions. The committee is also undergoing talks on how best to support the participants travelling to Miami for the OutGames in May 2017.

Finally, I would like to thank my fellow committee members, Seb, Ethan, Lewey, Fred, Doug, Lachie and David for supporting myself, each other, and ultimately the Melbourne Spikers Volleyball club throughout the course of the year. A special mention to Ethan, Fred and Doug, who'll be leaving the committee this year after three years of service. I will especially miss your contributions around the meeting table. I also look forward to continuing my association with Seb, Lewey and Lachie, along with the new committee members in achieving future goals with the club.

Paul Bowen
Treasurer
Melbourne Spikers Inc.


Financial Declaration

To meet requirements of Sections 94 (2)(b), 97 (2)(b) and 100 (2)(b) of the *Associations Incorporation Reform Act 2012*.

Annual statements give a true and fair view of financial performance and position of incorporated association

We, Sebastian Delfino and Paul Bowen, being members of the committee of Melbourne Spiker Inc. certify that:

"The statements attached to this certificate give a true and fair view of the financial performance and position of the above named association during and at the end of the financial year of the association ending 30 June 2016."

Signed:  _____

Date: 26.07.16.

Signed:  _____

Date: 26.7.16.

Profit and Loss

1 July 2015 to 30 June 2016

	2016	2015
REVENUE	\$	\$
Events	776	500
Fundraising	10,804	12,797
Grants	0	3,775
Interest	206	283
Membership	3,425	2,675
Merchandise sales	115	0
Tournament fees	10,866	9,664
Training revenue	16,670	12,891
Other	411	342
TOTAL REVENUE	43,274	42,927
EXPENSES		
Administration	717	840
Advertising and promotions	1,541	4,435
Bank charges	240	260
Course fees	82	1,245
Entertainment expenses	3,330	5,188
Equipment	6,878	4,533
Food and beverage	7,143	8,218
Insurance	1,539	1,539
Merchant Fees	34	0
Repairs & maintenance	115	0
Tournament expenses	2,659	1,728
Uniforms	409	376
Venue hire	14,418	11,746
Other	132	111
TOTAL EXPENSES	39,236	40,219
NET INCOME	4,038	2,707

Balance sheet

At 30 June 2016

	2016	2015
ASSETS	\$	\$
Cash at bank	25,847	21,809
LIABILITIES	0	0
TOTAL EQUITY	25,847	21,809

Membership Report

In recognition of the time and generosity of members in joining Melbourne Spikers and completing forms, the Committee elected to share some of the data we collect to give you a snapshot of our club.

Membership remained steady in the 2015-16 financial year, and while renewal rates were down slightly, this was exactly offset by new members joining. The participation rate of women in our club increased slightly, but there is room for improvement. Members are most often aged in their twenties and thirties, with the median age just over 32. Cultural diversity is a strength of our club, with members bringing knowledge of at least 33 different cultural backgrounds.

Melbourne Spikers members live all over Melbourne, with 24 of the 31 metropolitan municipalities represented. Just over a third of members live in two inner city municipalities of Melbourne and Yarra. The surrounding areas of Moreland, Darebin, Booroondara, Stonnington and Port Phillip are also strongly represented.

Membership statistics

	2016	2015
<i>Number of members</i>	157	157
<i>Renewal rate (%)</i>	47%	61%
<i>Gender (% women)</i>	15%	12%
<i>Median age</i>	32 years, 11 months	32 years, 2 months

Local government area of residence, 2016

<i>Local government area</i>	<i>Proportion of members</i>
City of Melbourne	18%
City of Yarra	17%
City of Darebin	9%
City of Port Phillip	9%
City of Stonnington	8%
City of Moreland	7%
City of Booroondara	6%
Other LGA	26%

Age profile

<i>Age group</i>	<i>Proportion of members</i>
Up to 29	38%
30 - 39	39%
40 - 49	18%
50 +	5%

Cultural diversity

Melbourne spikers members recorded 33 different cultural backgrounds, including American, Australian, Belgian, Brazilian, British, Cambodian, Cantonese, Chinese, Colombian, Croatian, Dutch, Fijian, Filipino, French, German, Greek, Indonesian, Irish, Italian, Laotian, Malaysian, Maltese, Mexican, New Zealander, Peruvian, Portuguese, Samoan, Singaporean, Spanish, Taiwanese, Thai, Venezuelan, and Vietnamese.

Committee members

2015-16 financial year

President

Sebastian Delfino

Vice-President

Ethan Dai

Secretary

Llewellyn Reynders

Treasurer

Paul Bowen

General Committee Members

Doug Multalo

Frederick Spitsin

Lachlan Wells (from Dec 2015)

David Mattos (until May 2016)