



Melbourne Spikers Incorporated
Annual Report
2013-14

President's report

It has been a very busy year at Melbourne Spikers. When we formed the committee a year ago, we did so with a group of passionate people that truly understood how important Melbourne Spikers is in the GLBTIQ community. I thought I would take us through things we have done this year as well as where we are heading over the next year.

Streamlining processes

The best part of this year has been spent streamlining administrative processes to ensure sustainable growth over time and so future committees have data and evidence to be able to make informed decisions.

We have focused on the processes involved with coaching on Tuesday nights. We have selected and approached coaches that we feel understand what Melbourne Spikers is all about and would ensure we maintain a safe and welcoming environment for all GLBTIQ people. I believe that each of the coaches has exceeded expectations, as we have packed out the gym week in and week out for the entire year. Further, we have had to add an additional coaching day on Sundays. We will continue to ensure this is different to Tuesdays so we never digress from the social purpose of Tuesday nights and fundamentals of why Melbourne Spikers exists.

We will continue to look for ways to improve the processes and make doing things at Melbourne Spikers easier.

Creating a social space

This year we wanted to bring back a social space at Melbourne Spikers. We set up a calendar that allowed us to have a social event each quarter. The intention of these events was to bring together the members and enjoy each others company in a different environment. We participated in activities during the Midsumma festival that allowed us to showcase how loud and proud we are as Melbourne Spikers. We also held the wine tour, trivia night and we will end the year with our Christmas picnic and then ramp up for the Midsumma calendar once again. This is a space the the committee will continue to work on, and we encourage members to keep lines of communication open with the committee to assist us in coming up with events or social events that will be relevant to as many members as possible.

Melbourne Spikers in the GLBTIQ space

We have ensured that Melbourne Spikers is on the tip of the tongues of people in the community. We have used radio and print media to showcase how amazing this club really is. We continue to be a strong supporter of Team Melbourne and the initiatives they have put forward, as we believe that the sporting community should be united in thoughts and processes to foster best practice and unity on political issues.

Financials and fundraising

It is no secret that Melbourne Spikers is financially stable. This is integral to the success of any club. It is the committee's responsibility to ensure the finances of the club are kept in check and do so ethically. In streamlining financial processes and moving to online accounts and banking, our treasurer Paul Bowen has ensured that our financial statements are accurate and transparent and has done so maintaining his personal high level of integrity. We have forecasts and budgets set for future activities and allows us to understand how and where we can spend money to benefit members.

We have decided this year to focus on key fundraising activities rather than small direct activities in order to reach a broader audience. We decided to gear up the trivia night to maximise fundraising dollars and then dedicate that money to a uniform solution over the coming year. We raised close to \$7000. I would like to thank the external volunteers Owen W and David L who put in hours of free time to really ensure that this was a premier event and Michael D and Katherine H who assisted on the night. Well done to all involved.

Over the next year we will continue along this line. We ask that everyone gets involved as the funds raised comes back to members in some way, shape or form, remembering that we are a community based club and operate best when we work together.

Tournaments

We held two successful tournaments in January and June which saw clubs from Sydney and Adelaide participate, as well as RMIT. We participated in the Adelaide and Sydney tournaments and continue to have a high participation rate of members in Monday, Thursday and Wednesday competitions around Melbourne. We competed in Antwerp (World OutGames) and Darwin (Asia-Pacific OutGames), and are looking to head to Auckland (Asia Pacific OutGames 2016), Miami (World OutGames 2017), and Paris (International Gay Games 2018) in the years ahead.

Club logo

This year we have undertaken a detailed process to look at the club logo and update it to ensure we are able to use it in all forms of social media and traditional print media. I would like to thank everyone involved in this process as it was a detailed and long one. We will have the opportunity to vote on which logo is preferred so that we can move forward with website and uniform solutions next year.

Thank you

I would like to thank the members of the club that attend each week and everyone that comes along to our tournaments. Without this we would not exist.

I would like to thank the coaches David M, Niño B, Chucky C, Cassio C for taking lead on Tuesday nights and Sundays as well as their helpers in Matt C and Ildee M who often assist.

I would like to further acknowledge the people we have nominated for the GLOBE awards for their contributions to our club over the past year. Chucky and Niño for sports person of the year, Dean for media person of the year and Carolyn Harrison for GLBTIQ person of the year.

I would like to thank the amazing volunteer committee that has not only put up with me but also has ensured that is club functions as it truly should. Thank you so much to Fred S, Ethan D, Paul B, Doug M, Ian H, Llewey R and Cassio G. Without your help and support my job would have been a nightmare instead you have made it simple.

I want to finish off by saying that at the beginning of my tenure I was asked why I wanted to do this. My response was “Melbourne Spikers has given me the opportunity to meet some of the most amazing people in the world. I want to do the same for everyone else: help them meet amazing people in a space they can enjoy and be themselves in.” I hope I have helped do this.

Sebastian Delfino

President
Melbourne Spikers

Treasurer's report

I am pleased to present the financial report for the year ended 30 June 2014.

Firstly, sincere thanks must go to our members who have continued to support the club by attending training on a weekly basis, participating in our tournaments, and enjoying our social functions throughout the year.

The club has recorded a net profit of \$3,063.91 for the financial year, with cash reserves now totalling \$19,101.60.

This has been achieved through:

- Membership: The club ended the year with 80 members. The Midsumma carnival stall proved to be very successful as one third of our members joined or renewed as a result of this initiative.
- Fundraising: The 2013 "Euro Trash" trivia night (\$2,601.30) and tournament raffles (\$1,283.00) were the basis of the clubs' fundraising campaign for the year. Monies from the sale of residual chocolates for the Antwerp games also contributed to the fund raising effort.
- Grants: The Port Phillip Eco Centre provided the club with \$2,200.00 for the "Butt Safari" rubbish collections.

Banking and finance

The term deposit of \$10,000.00 was maintained for the whole year. These funds are intended for uniforms once the logo refresh has been finalised. Interest earned for the year was over \$250.00.

The club commenced the move to online banking in January 2014 in an effort to reduce payment turnaround times, and therefore improve relationships with our clients and suppliers. The transition was completed in March this year.

In addition, third party sites were utilised to enable online purchasing of tickets to the trivia function, and tournament registrations for the Summer Slam and Winter Whack events.

Events

Funds were primarily used in providing events including the annual Christmas picnic, the Summer Slam and Winter Whack tournaments, and the Winery Tour. The club also invested funds in promotional events at the Midsumma Carnival, Sports Day and the Pride March.

2014-15 financial year

The clubs' fundraising revenue will once again be focussed on the "Safari" trivia night, held just days into the new financial year. Additionally, the committee have researched upcoming grants and will apply for such accordingly as applications open. Membership and tournament raffles will

also aid the effort. The committee will continue to investigate other opportunities to fundraise for the club.

Anticipated major outlays for the coming year include new uniforms, website re-design and 30th Birthday celebrations. This is in addition to regular expenses and events including tournaments and the Midsumma programme.

Finally, thank you to my fellow committee members for their hard work and continued support that has enabled another successful year for the club.

Paul Bowen

Treasurer
Melbourne Spikers

Profit and Loss

1 July 2013 to 30 June 2014

<u>REVENUE</u>	\$
Events (wine tour)	824
Fundraising (trivia 2013, chocolates, raffles)	6,974
Grants (Port Phillip Eco Centre)	2,200
Interest (term deposit)	266
Membership	2,270
Tournament fees	7,385
Training revenue	6,345
Other revenue	334
Total revenue	26,601
<u>EXPENSES</u>	
Administration (Consumer Affairs, stationery, key tags)	701
Advertising and promotions (t-shirts, stall and advertising)	2,218
Bank charges	143
Course fees (coaching and referee courses)	416
Entertainment expenses (winery bus, trivia AV hire)	1,358
Equipment (balls, bags, first aid)	346
Food and beverage (tournament lunches, picnic)	5,974
Insurance	1,539
Tournament expenses (medals, director, minibus)	2,277
Uniforms (Antwerp)	1,348
Venue Hire (tournament venues, Collingwood College)	7,113
Other (wraps, bags, sunscreen - beach volleyball)	98
Total expenses	23,537
NET INCOME	3,063

Balance sheet

At 30 June 2014

<u>ASSETS</u>	\$
Cash at bank	19,101
<u>LIABILITIES</u>	0
TOTAL EQUITY	19,101

Committee members

2013-14 financial year

President

Ian Hosking (until Nov 2013)

Sebastian Delfino (from Nov 2013)

Vice-President

Sebastian Delfino (until Nov 2013)

Frederick Spitsin (from Nov 2013)

Secretary

Chuck Chan (until Nov 2013)

Ethan Dai (from Nov 2013)

Treasurer

Chris Chen (until Nov 2013)

Paul Bowen (from Nov 2013)

General Committee Members

Matthew Campbell (until Nov 2013)

Belle Austriaco (until Nov 2013)

Doug Mulitalo (from Nov 2013)

Llewellyn Reynders (from Dec 2013)

Ian Hosking (from Feb 2014)

Cassio Gonçalves (from Feb 2014)